



COMPANY PROFILE

Management Consulting, Advisory & Implementation Services

Strategy · Market Entry · Governance · Finance · Infrastructure · Local Delivery

Local expertise.
Global professional standards.
Real impact.



ADVISORY
SERVICES



CAPACITY
DEVELOPMENT



PROJECT
IMPLEMENTATION



STRATEGIC
PARTNERSHIPS



SOMALILAND



SOMALIA

www.connectservicelogistics.com

Who We Are

Connect Service Logistics (CSL) is a multidisciplinary management consulting, advisory and implementation firm operating across Somaliland and Somalia. We support international consulting firms, development organisations, investors, corporate companies and institutions with local market intelligence, specialist expertise and practical delivery capability.

CSL combines international professional standards with strong local knowledge. We work as a consulting partner, subcontractor, consortium member or implementation partner — supporting strategy, market entry, governance, compliance, programme delivery, infrastructure and operational execution through one accountable relationship.

OUR POSITIONING

Client Environments

International consulting firms, development partners, investors, corporates and public institutions

Operating Footprint

Somaliland | Somalia

Service Model

Consulting, advisory, implementation and local delivery — integrated under one partner

10+

Years of leadership & delivery

2

Operating territories

6

Integrated service practices

4

Partnership models for international firms

Mission, Vision & Values

MISSION

To provide high-quality consulting, advisory and implementation solutions that help clients navigate complex markets, strengthen institutions and deliver sustainable results.

VISION

To be a trusted regional consulting partner connecting global expertise with credible local knowledge and dependable delivery.

CORE VALUES

01

Integrity

Upholding the highest ethical standards in every engagement.

02

Excellence

Delivering quality outcomes across all service lines.

03

Accountability

Taking ownership of results and commitments.

04

Reliability

Consistent, dependable service delivery.

05

Client Focus

Placing client needs at the centre of every decision.

06

Professionalism

Structured, expert-led engagement at all times.

03 — LEADERSHIP

Message from the CEO

“

Our clients need more than a service provider; they need a trusted advisory partner that understands the market, institutions and operating environment. Our role is to combine strategic advice, specialist expertise and practical local delivery so international and local organisations can operate and implement successfully.

Abdirahman Hussein Ahmed

Founder & CEO, Connect Service Logistics



FOUNDER & MANAGING DIRECTOR

Abdirahman Hussein Ahmed

10+ Years of leadership
& delivery

CORE EXPERTISE

- Strategy
- Market Entry
- Investment Advisory
- Partnerships
- Programme Delivery
- Local Implementation

EDUCATION & QUALIFICATIONS

Bachelor's Degree in Information and
Communication Technology

Professional qualifications in Strategic
Management and Leadership & Team
Management

PROFESSIONAL BIOGRAPHY

Abdirahman Hussein Ahmed is the Founder and Managing Director of Connect Service Logistics, with more than a decade of experience in business development, management consulting, corporate advisory, operations and international client engagement across Somalia, Somaliland and the wider East African region.

He supports international companies, development organisations and professional-services partners with market entry, regulatory coordination, investment advisory, stakeholder engagement, local partnerships, business development and programme implementation. As founder of CSL, he leads strategic partnerships and multidisciplinary assignments, mobilising local expertise and delivery capability for organisations working in complex and emerging markets.

AREAS OF PROFESSIONAL EXPERIENCE

● **Programme & Project
Delivery**

Leading multidisciplinary assignments, mobilising experts and coordinating effective implementation across operating environments.

● **Client & Stakeholder
Engagement**

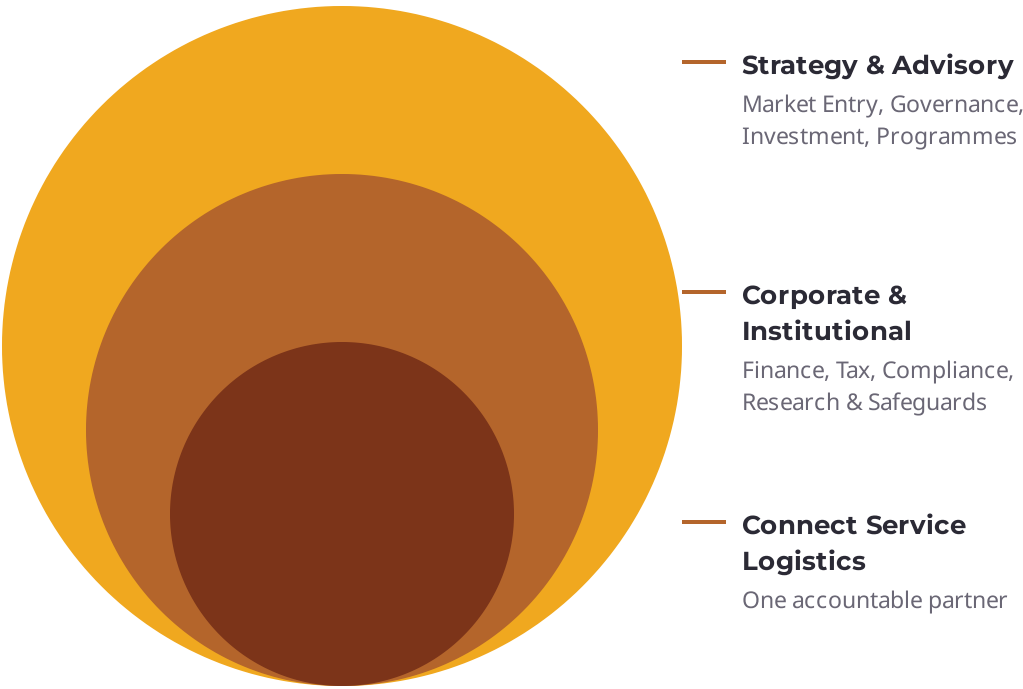
Managing relationships with corporate clients, development partners, institutions and authorities.

● **Local Knowledge &
Implementation**

Combining regional knowledge with practical execution capability across Somalia and Somaliland.

Our Service Portfolio

Integrated consulting practices delivering strategic advisory, institutional support, compliance, technical expertise and local implementation.



 **Strategy, Market Entry & Investment Advisory** 01
STRATEGY & ADVISORY

 **Governance & Institutional Advisory** 02
STRATEGY & ADVISORY

 **Development & Programme Advisory** 03
CORPORATE & INSTITUTIONAL

 **Finance, Tax & Corporate Compliance** 04
CORPORATE & INSTITUTIONAL

 **Infrastructure, Procurement & Operations** 05
TECHNICAL & DELIVERY

 **Energy, Facilities & Technical Advisory** 06
TECHNICAL & DELIVERY

Advisory & Compliance Services

Structured around the needs of corporate, private-sector, NGO and international clients operating in Somaliland and Somalia.



01

Strategy, Market Entry & Investment Advisory

- Market assessments
- Investment facilitation
- Regulatory navigation
- Stakeholder mapping
- Local partner identification
- Commercial due diligence



02

Governance & Institutional Advisory

- Institutional assessments
- Policy support
- Capacity development
- Public-sector coordination
- Stakeholder analysis
- Organisational strengthening



03

Development & Programme Advisory

- Programme mobilisation
- Field research
- Safeguards
- GESI
- Conflict sensitivity
- Stakeholder engagement
- Local expert deployment



04

Finance, Tax & Corporate Compliance

- Corporate taxation
- Payroll
- Audit readiness
- Financial controls
- Statutory reporting
- Regulatory coordination

Infrastructure & Technical Services

Hands-on technical capability that turns advisory into working infrastructure, reliable facilities and continuous operations.



IN THE FIELD

Technical delivery on energy & infrastructure sites

Installation, commissioning and maintenance delivered by experienced field technicians.



05

Infrastructure, Procurement & Operations

- ✓ Infrastructure and project-delivery support
- ✓ Procurement, vendor and supply-chain advisory
- ✓ Field mobilisation, site verification and liaison
- ✓ Operational risk and implementation coordination



06

Energy, Facilities & Technical Advisory

- ✓ Solar, electrical and energy-system advisory
- ✓ Facilities and technical continuity support
- ✓ Installation, commissioning and maintenance
- ✓ Diagnostics, technical assessment and troubleshooting

Why Choose Connect Service Logistics

A consulting-led operating model combining strategic advice, multidisciplinary expertise and genuine local execution capability — through one accountable partner.



Multidisciplinary Advisory Expertise

Strategy, governance, finance, safeguards, infrastructure and operational expertise assembled around each assignment.



International Partner Model

Structured to support international consulting firms as a local partner, subcontractor, consortium member or implementation partner.



Assignment-Specific Delivery

Flexible mobilisation of qualified experts, field teams and local resources according to the client, sector and scope of work.



Local Market & Stakeholder Knowledge

Practical understanding of Somaliland and Somalia institutions, operating environments and stakeholder dynamics.

HOW WE PARTNER

01

Local Consulting Partner

02

Subcontractor

03

Consortium Member

04

Implementation Partner

Geographical Footprint

Connect Service Logistics operates across two key territories, providing end-to-end advisory and operational support where local knowledge is critical to successful delivery.

HEADQUARTERS · HARGEISA

Somaliland



Full-spectrum advisory, compliance and technical service delivery for corporate, private-sector, NGO and international clients. On-the-ground presence enabling responsive, accountable support.

- ✓ Corporate & private-sector advisory
- ✓ NGO & international organisation support
- ✓ Tax, payroll, audit & technical services

ACTIVE OPERATIONAL TERRITORY

Somalia



Corporate, private-sector, NGO and international client support across Somalia. Our established regional presence allows practical service coordination in environments where familiarity with local conditions is essential.

- ✓ Corporate & private-sector advisory
- ✓ NGO & international organisation support
- ✓ Compliance, logistics & technical services

Our on-the-ground presence enables practical, responsive service delivery in environments where local knowledge is critical.

Leadership & Expert Network

A consulting-firm structure combining executive leadership, specialist expertise and practical field delivery.

One accountable partner. Multiple specialist disciplines.

CSL is structured around central consulting leadership supported by a multidisciplinary expert network. This enables us to build assignment-specific teams across strategy, finance, governance, social development, infrastructure, energy, research and local implementation.

OUR DELIVERY MODEL

- 01 Executive leadership & client accountability
- 02 Core compliance and finance specialists
- 03 Project-based subject-matter experts
- 04 Field implementation and technical delivery

CONSULTING LEADERSHIP STRUCTURE

01

Founder & Managing Director

Strategy, market entry, investment advisory, partnerships and assignment oversight.

02

Finance & Corporate Advisory

Tax, finance, payroll, audit readiness, compliance and business advisory.

03

Governance & Development Advisory

Institutional development, safeguards, stakeholder engagement, capacity development and research.

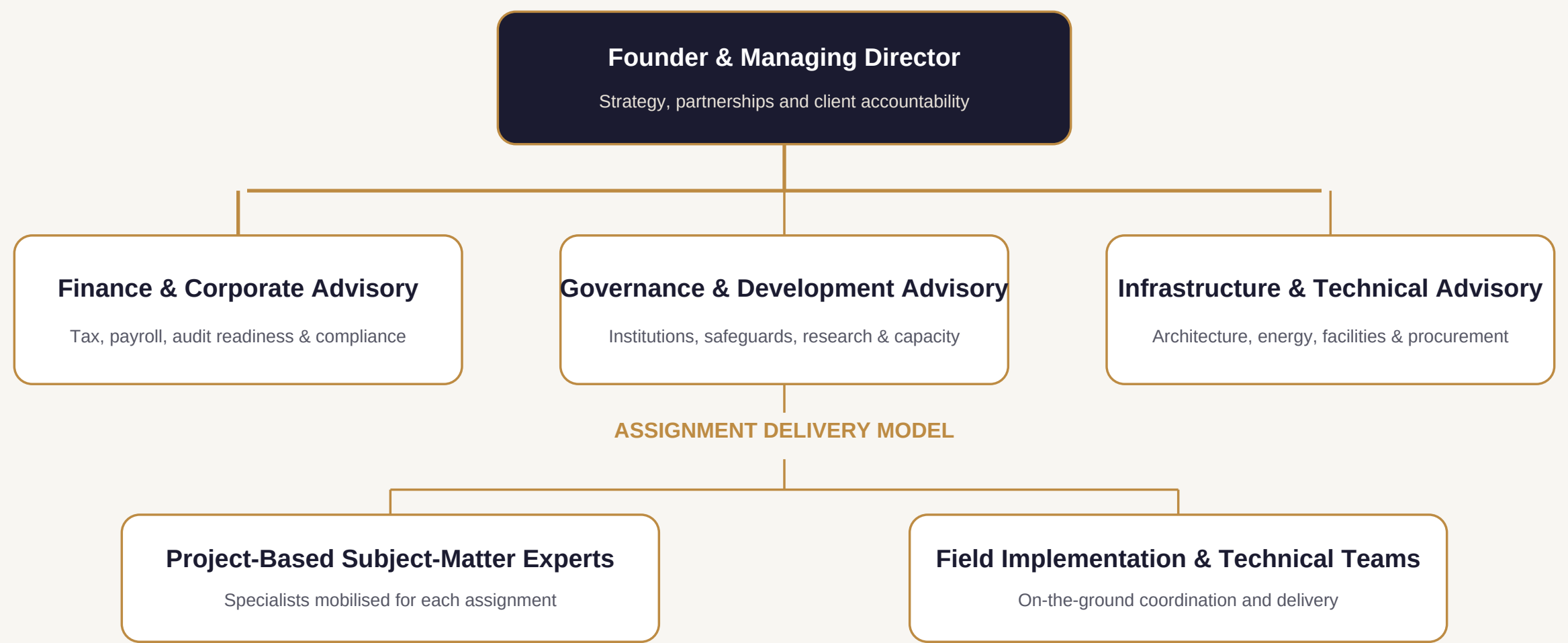
04

Infrastructure & Technical Advisory

Architecture, project delivery, energy, facilities, procurement and technical continuity.

Organisational Structure

Executive oversight, specialist advisory practices and assignment-based delivery teams.



Operating principle

A centrally led consulting firm supported by multidisciplinary experts and flexible project teams.

Industries We Serve

Multidisciplinary support tailored to each client and operating environment



Public Institutions

Governance, institutional strengthening and policy support



Development & Humanitarian

Programme delivery, safeguards and field research



Infrastructure & Logistics

Procurement, project delivery and supply-chain support



Energy & Facilities

Solar, electrical and facilities technical services



Corporate & Investment

Market entry, tax, finance and commercial advisory



International Consulting

Local partner, subcontractor and consortium support

Advisory, Compliance, Governance & Research

A multidisciplinary consulting team structured around client and assignment requirements.

FA

01

Fatima Ali

Senior Consultant — Tax, Finance & Corporate Compliance

Tax Compliance Payroll Finance
Regulatory Coordination

Supports corporate clients with payroll administration, taxation, financial compliance, statutory filings and regulatory reporting. Master's Degree in Finance; Bachelor's Degree in Accounting and Finance.

8+ YEARS EXPERIENCE

HM

02

Hassan Mohamed

Consultant — Finance, Audit & Compliance

Tax Reporting Audit Support Payroll Data
Reconciliation

Supports financial documentation, tax reporting, payroll data validation, audit schedules, reconciliations and compliance records, helping maintain accurate and audit-ready information.

Audit-ready RECORDS & REPORTING

SM

03

Saeed Mohamed Ahmed

Senior Advisor — Governance, Institutional Development & Public Sector

Governance Leadership Capacity Development
Research

Experience across governance, institutional development, policy engagement, training, project management and social research. Holds an MBA and has participated in the U.S. International Visitor Leadership Program.

15+ YEARS EXPERIENCE

Social, Built Environment & Technical Expertise

A multidisciplinary consulting team structured around client and assignment requirements.



04

Fardus Dirir

Senior Consultant — Social Development, ESG & Safeguards

Social Safeguards World Bank ESF GRM
Institutional Strengthening

Supports governments, PIUs and development partners with social risk management, safeguarding systems, stakeholder engagement, GRM, GBV risk management, disability inclusion, field assurance and institutional capacity.

10+ YEARS EXPERIENCE



05

Mohamed Hussein Adam

Senior Consultant — Infrastructure, Built Environment & Project Delivery

Architecture BIM Design Management
Construction

Architectural design, construction, consultancy and project coordination, including BIM, technical documentation, multidisciplinary coordination, tender documentation and site delivery.

7+ YEARS EXPERIENCE



06

Nasir Ali Barkhad

Technical Advisor — Energy, Infrastructure & Facilities

Solar Energy Electrical Systems Generators
Technical Solutions

Practical experience in solar energy, electrical systems, generators, machinery and facilities maintenance, including installation, preventive maintenance, fault diagnosis and troubleshooting.

27+ YEARS EXPERIENCE

Francis Kinyanjui Karanja

Partner — Finance, Human Capital & Business
Advisory

13+

Years experience

20+

African countries

CAREER BACKGROUND

Deloitte & Touche LLP

Tax & Legal (BPS) — payroll & compliance
engagements for institutional and
corporate accounts

SPECIALISMS

Multi-Jurisdiction Payroll

Finance & Compliance Operations

Finance, Payroll & Compliance Leadership

Francis Kinyanjui Karanja is a senior payroll and finance operations professional with more than 13 years of experience developing audit-ready, multi-jurisdiction payroll and compliance systems for embassies, banks and Pan-African corporate clients. His experience spans payroll delivery across more than 20 African countries, statutory compliance, legal interpretation, audit readiness, risk mitigation, process optimisation, governance frameworks and data-protection standards.

His career includes progressive leadership within **Deloitte & Touche LLP**, where he served in Tax & Legal (BPS) and managed complex payroll and compliance engagements for major institutional and corporate accounts. At Connect Service Logistics, Francis strengthens the firm's regional payroll, finance, compliance and governance capability as a Partner and Key Expert.

CORE EXPERTISE

Multi-Country Pan-African Payroll	Statutory Compliance & Legal Interpretation	Audit Readiness & Risk Mitigation
Process Optimisation & Automation	SOPs & Governance Framework Design	Data Protection & Privacy Standards

Selected Assignments & Demonstrated Delivery

Practical engagements demonstrating CSL's advisory, compliance and implementation capability.

01

DELOITTE KENYA
Payroll & statutory compliance

Supporting outsourced payroll processing and statutory compliance administration for a Somaliland-based workforce over an approximately four-year engagement.

Payroll delivery • Regulatory compliance

02

HUAWEI KENYA
Corporate tax & local advisory

Providing tax advisory support for business activities in Somalia, including local regulatory requirements and compliance coordination over approximately three years.

Tax advisory • Market-specific compliance

03

MSC SOMALIA
Integrated corporate support

Supporting payroll and corporate income-tax compliance, coordinating regulatory matters and arranging outsourced operational services beyond the client's core shipping business.

Tax & finance • Corporate operations

04

TGL GLOBAL LOGISTICS
Investment & operational advisory

Providing Somaliland-focused investment advisory, legal and regulatory coordination support, and outsourcing or coordination of local operational requirements.

Investment advisory • Local execution

05

UNICEF
Institutional technical delivery

Undertaking technical service assignments involving security systems and generator and solar maintenance or inspections, demonstrating practical facilities and field-service capacity.

Technical services • Field implementation

Mining Sector & Continuing Assignments

A practical client assignment supporting a private mining investor assessing investment opportunities in Somaliland.

06 | PRIVATE MINING INVESTOR ASSIGNMENT

Investor Support, Government Liaison & Field Research

CLIENT AND ASSIGNMENT

CSL was engaged to support a private mining investor exploring potential mining investment opportunities in Somaliland.

GOVERNMENT AND INSTITUTIONAL ENGAGEMENT

On behalf of the investor, CSL facilitated appointments and meetings with relevant ministries and government institutions, coordinating schedules and supporting engagement with public-sector stakeholders.

INVESTOR VISITS AND SITE COORDINATION

CSL organised the investor's visits to Somaliland, coordinated local travel and logistics, and facilitated field trips to prospective mining sites.

RESEARCH AND COMMERCIAL ASSESSMENT

The assignment included on-the-ground information gathering, preliminary site observations, and collection and analysis of commercially relevant data to inform continuing assessment of potential mining sites.

CAPABILITIES DEMONSTRATED

Investor facilitation, market-entry support, government liaison, stakeholder engagement, field mobilisation, primary data collection and preliminary commercial opportunity assessment.

Continuing Client Relationships

CSL's portfolio includes completed assignments and continuing engagements. As of October 2026, the firm continues to support clients through recurring compliance, advisory and operational coordination activities according to their respective scopes of work.

Our delivery principle: We combine desk-based advisory work with direct institutional engagement, field coordination and practical local implementation to help clients make informed decisions and execute their plans.

Project Experience & Field Delivery

Selected contract award and technical site-training activities demonstrating practical delivery capability across advisory and technical service lines.

- ✓ Contract award and client engagement
- ✓ Technical site training and field activities
- ✓ Practical delivery across advisory and technical lines



SELECTED CLIENTS & PARTNERS

A track record supporting leading corporate, NGO and international organisations operating across Somaliland and Somalia.



Project Delivery & Partnership Model

A clear, assignment-specific approach for international prime contractors, institutional clients and corporate partners.

01 DEFINE

Agree scope, deliverables, responsibilities, budget and client approval.

02 MOBILISE

Appoint accountable lead and qualified specialists; confirm resources and workplan.

03 IMPLEMENT

Deliver advisory, field or technical work with documented progress and issue escalation.

04 ASSURE

Review outputs, manage risks, protect information and address corrective actions.

05 CLOSE

Submit deliverables, obtain client acceptance and capture lessons learned.

WHERE CSL CAN SUPPORT A PRIME CONTRACTOR

Local market assessments | Stakeholder liaison | Field research and mobilisation | Regulatory coordination | Specialist deployment | Technical and operational implementation

Proposed delivery framework; application is subject to assignment scope and client requirements.

Responsible Delivery & Quality Assurance

CSL is developing formal written policies to support consistent delivery, ethical conduct and client confidence.

Quality management

Define deliverables and acceptance criteria; maintain review records; manage changes; document corrective actions and lessons learned.

Anti-bribery and integrity

Prohibit bribes, kickbacks and improper advantages; record gifts and hospitality; disclose conflicts; escalate concerns and protect good-faith reporting.

Confidentiality and information

Restrict access to client information; use approved channels; retain records only as required; report suspected loss or unauthorised disclosure.

Accountability and oversight

Founder & Managing Director retains engagement oversight; project leads manage delivery; specialist advisers provide technical review as assigned.

Policy documents are drafts for formal approval and implementation; no ISO certification is claimed.

Licenses & Registrations

Connect Service Logistics holds official registrations and licenses issued by the Government of Somaliland, confirming lawful operation and professional standing.



MEMBERSHIP REGISTRATION

Somaliland Chamber of Commerce

REGISTRATION NO.

7124

Issued **22 July 2020**

Business **Connect Services Logistics**

Owner **Abdirahman Hussein Ahmed**

Sector **Logistics & Procurement**

Location **Hargeisa**



PROFESSIONAL SERVICE LICENSE

Ministry of Trade, Industries & Tourism

SERVICE LICENSE NO.

1399

Issued **07 September 2020**

Type **Professional Service License (Shati Ganacsiga H)**

Basis **Registered in accordance with the Commercial Law and Company Law of Somaliland**

OPERATING STATUS

Licensed & registered since 2020

Lawfully established in Hargeisa, Somaliland, with active operations across Somaliland and Somalia.

- ✓ Government-issued service license
- ✓ Chamber of Commerce member
- ✓ Headquartered in Hargeisa



CONNECT

Service Logistics

Let's Work Together

Connect Service Logistics partners with international consulting firms, development organisations, investors and corporate clients requiring trusted local expertise and implementation capacity in Somaliland and Somalia.

Available as a local consulting partner, subcontractor, consortium member or specialist implementation partner.



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COVERAGE

Somaliland & Somalia